



- Potentially Eligible Pre-ETS each will have a designated case service code
- Functional Capacities Evaluation
- Travel for Provision of CRS Services
- Deaf and Blind Services
- Supported Employment Quality
   Wage Incentive
- Supported Employment Youth Codes







**Vocational Rehabilitation** 



# Pre-employment Transition Services (Pre-ETs) Attachment 1A

- Potentially Eligible Pre-ETS will be included in this RFP.
- Rates for all services have substantially increased.
- Unit of service has been reduced to 30 minutes for the majority of services.





### Entry Services Attachment 1B



Entry Service 1: Services to Groups (often referred to as Group Orientation)

Entry Service 2: Services to Individuals

Both services will be authorized and vouchered through the Aware Vendor Portal.









## Assessment Services Attachment 1C

 New service added to this category – Functional Capacities Evaluation, case service code 052x, which has a statewide rate of \$850 per each completed evaluation.





# Employment Preparation Services Attachment 1D







#### Job Placement Services Attachment 1E

- Additional time for report submission will be given, for services that require a copy of a paystub.
- Deaf and Blind Services
- Non-billable monthly report







## Supported Employment Attachment 1F

- Additional youth case service codes for customers under 25 years of age.
- Quality Wage Incentives
- Stabilization Milestone
- Elimination of Claim for Payment and Quarterly Rosters.
- Use of ACCES-VR Supported Employment Extended funding, for all customers through case closure.









# Supported Employment Pre-Employment Assessment/Job Development 572x &

Supported Employment Intensive Services Job Placement Services 573x and 1573x (Youth under age 25)

- Removed situational assessment from this service category.
- Non-billable monthly report



# Supported Employment Stabilization 574x and 1574x (Youth under age 25)



- Stabilization is the start of SE Extended Services.
- ACCES-VR SE extended funding (either 582x SE Extended Services for Youth or 578x SE Extended Services for Adults) will be utilized for the first 90 days of employment, post stabilization for all customers.





# Supported Employment Job Retention 575x and 1575x (Youth under age 25)

- These services remain milestone payments for the first 90 days of employment post stabilization.
- Report is due within 30 business days of the service being provided.
- Case closure remains a minimum of 90 days post stabilization.









Supported Employment Quality Wage Incentive 577x



New Service



## Supported Employment Extended Services for Adults 578x



- Elimination of Claim for Payment and Quarterly Rosters.
- Provided for all adult customers receiving Supported Employment services through case closure.





## Supported Employment 582x (Youth under the age of 25)



No change to this service from CRS2





#### Adjunct Services Attachment 11





 Newly revised service - 142x Vendor Travel has been moved to Adjunct Services



#### Method of Award







#### Method of Award – Overview



#### New Vendors

- \$12 million reserved in Year 1
- Divided by service category and allocated in equal amounts to eligible vendors
- 3% rate adjustment estimated for years 2 through 5

#### **Existing Vendors**

- Year 1 allocation determined based on prior utilization, multiplied by new rates
- 3% rate adjustment estimated for years 2 through 5



#### Method of Award- Existing Vendors



#### **Year 1 Allocation**



- For each case service code, average highest two years to determine units
- Multiply units by rate listed in RFP
- Minimum of \$10,000 allocated in this category
- Supported Employment Extended
  - Same number of units billed and paid in most recent closed out year
- Supported Employment Extended for Youth
  - Average highest two years to determine units
  - A unit is defined as two visits per month for a full year for one customer.
- Core Rehabilitation Services
  - For each case service code, average highest two years to determine units
  - Some services have been redefined in this RFP, so units will be converted
  - Multiply units by rate listed in RFP
  - Minimum of \$10,000 allocated in this category
- Potentially Eligible
  - Utilization based on highest annual units used
  - Units converted to align with new rate structure
  - Multiply units by rate listed in RFP
  - Minimum of \$10,000 allocated in this category

#### **Year 2-5 Allocation**

 Multiply previous year by 1.03 to account for estimated COLA increases





#### Method of Award – New Vendors

A new vendor is defined as a vendor that:

- ACCES-VR does not have a contract with under CRS, or
- Was awarded a contract for CRS services only and now has applied to provide
   SE. For the CRS allocation, the vendor will be treated as an existing vendor and for
   SE, the vendor will receive an allocation as a new vendor.
- Was awarded a contract for SE only and now has applied to provide CRS. For the SE allocation, the vendor will be treated as an existing vendor and for CRS, the vendor will receive an allocation as a new vendor.
- \$12 million reserved for new vendors in Year 1
  - First, Supported Employment Extended allocated up to 2 units
  - Remaining amount divided into service categories:
    - 30% Potentially Eligible
    - 50% Core Rehabilitation Services
    - 20% Supported Employment Intensive
  - Then, funding allocated in equal amounts to new vendors that pass for services in that category up to a maximum of \$100,000 (limited by vendor's stated capacity)
- Years 2-5 multiply previous year by 1.03 to account for estimated COLA increases











#### **Process for Amending**

- Utilization for all vendors will be reviewed following the reconciliation of year two
  - Decreases will be based on utilization below 33% of the total contract value
    - Estimated contract value will be reduced by:
      - Actual expenditures (5yr contract value x 33%)
  - Increases will be based on participant need, as determined by DO, and vendor performance
- When a change to the contract value is recommended by DO and approved by Central Office
  - Revised Estimated CRS Contract Value Letter sent to vendor for agreement and signature
  - SED submits request to OSC for approval
  - If approved, SED notifies vendor that their budget has been increased





Updates since RFP has been posted





#### Questions

- Questions regarding the CRS 2024 RFP must be submitted by email to <a href="mailto:CRS2024@nysed.gov">CRS2024@nysed.gov</a> by close of business Friday, June 16th.
- Questions should be identified in the subject line as "Program" or "Fiscal."
- A Questions and Answers Summary will be posted by Friday, June 30<sup>th</sup> to:

www.access.nysed.gov/procurement











"When you help someone, you help everyone." -May Parker

